

Required Report: Required - Public Distribution **Date:** December 16,2019

Report Number: BR2019-0062

Report Name: Citrus Annual

Country: Brazil

Post: Sao Paulo ATO

Report Category: Citrus

Prepared By: Sérgio Barros

Approved By: Nicolas Rubio

Report Highlights:

The Brazilian orange crop for MY 2019/20 is forecast at 370 million 40.8-kg boxes (MBx), equal to 15.1 mmt, a decrease of 22 percent relative to the current season, due to weather-related problems (warm temperatures and below-average rainfall after the first two blossoming periods in Sao Paulo state). The current Brazilian orange crop estimate was revised downward from 494 to 475 MBx (20.15 to 19.38 mmt) mainly due to smaller fruit size and above-average fruit drop rates in Sao Paulo and western Minas Gerais. Total Brazilian FCOJ 65 Brix equivalent exports for MY 2019/20 are forecast at 935,000 mt, a drop of 345,000 mt versus MY 2018/19 due to expected lower availability of oranges for crushing in the upcoming season. Orange juice exports to the U.S. are likely to drop with the recovery of the orange crop in Florida.

FRESH ORANGES

Production

PS&D Tables

The following table provides revised data for Sao Paulo and total Brazilian fresh orange production, supply, and distribution (PS&D) for Brazilian (BR) marketing years (MY, July-June) 2018/19 and 2019/20, and the initial forecast for MY 2020/21, which are equivalent to U.S. MY 2017/18, 2018/19, and 2019/2020, respectively.

Brazil: Fresh Oranges PS&D (Jul-Jun, 1,000 ha, million trees & million 40.8 kg boxes)									
Item/U.S. Marketing Year	US 17/18	US 18/19	US 19/20						
Item/ Brazilian Marketing Year	2018/19	2019/20	2020/21						
Area Planted	601.5	595.8	595.8						
Sao Paulo	401.5	395.8	395.8						
Others	200.0	200.0	200.0						
Area Harvested	571.0	553.5	553.5						
Sao Paulo	378.4	360.9	360.9						
Others	192.6	192.6	192.6						
Bearing Trees	227.3	226.0	226.0						
Sao Paulo	175.3	174.0	174.0						
Others	52.0	52.0	52.0						
Non-Bearing Trees	23.1	25.3	25.3						
Sao Paulo	19.1	21.3	21.3						
Others	4.0	4.0	4.0						
Total Trees	250.4	251.3	251.3						
Total Production	391.0	475.0	370.0						
Sao Paulo	286.0	375.0	270.0						
Others	105.0	100.0	100.0						
Exports	0.5	0.1	0.5						
Imports	0.6	0.5	0.5						
Domestic Consumption	122.1	126.4	116.0						
Delivered to processors	269.0	349.0	254.0						
Sao Paulo (FCOJ + NFC exports)	245.0	325.0	230.0						
Others	24.0	24.0	24.0						

^{*}Note: There is a one-year lag between the BR MY and the U.S. MY. For example, BR MY 2020/2021 is equivalent to U.S. MY 2019/2020. As such and to ensure data continuity, the current Brazilian MY 2020/21 will be referred to as U.S. MY 2019/20 throughout this report.

General

ATO/Sao Paulo forecasts the total Brazilian orange crop for MY 2019/20 (July/June) at 370 million 40.8-kg boxes (MBx), equal to 15.1 million metric tons (mmt), a 22-percent drop compared to the current year (MY 2018/19). The forecast is based on the assumption that normal weather conditions will prevail as of mid-December 2019 to support the third blossoming in the Sao Paulo and Minas Gerais commercial areas, thus benefitting fruit setting and development in the growing areas.

The commercial area in the state of Sao Paulo and the western part of Minas Gerais should account for 270 MBx (11.01 mmt), a drop of 105 MBx (4.28 mmt) relative to the previous season. In spite of the good first and second blossomings in August-September, fruit setting was significantly damaged by the excessive dry weather and warm temperatures during September-November 2019. Citrus trees are currently blossoming for the third time in the season, however it is still too early to project the final outcome. Production from other states is projected stable at 100 MBx (4.08 mmt), similar to MY 2018/19. Overall, it is still too early to project total orange production for MY 2019/20. More accurate numbers will be available during the first quarter of 2019.

ATO/Sao Paulo's estimate for the MY 2018/19 Brazilian orange crop is 475 MBx (19.38 mmt), a reduction of four percent relative the previous estimate, based on updated information from the citrus industry and the Brazilian Institute for Geography and Statistics (IBGE). Below-average rainfall volume during September-November contributed to small fruit size and higher-than-projected fruit drop rates in the Sao Paulo commercial citrus area, thus supporting a smaller crop output. The revised production figure for the commercial area in the state of Sao Paulo and the western part of Minas Gerais is 375 MBx (15.3 mmt), a decrease of four percent compared to the previous estimate. Production from other states is estimated at 100 MBx or 4.08 mmt.

On December 10, the Citrus Defense Fund (Fundecitrus) released its third estimate for the 2018/19 citrus crop (BR MY 2019/20) in the commercial area in the state of Sao Paulo and western part of Minas Gerais. The estimate is 385.31 MBx, a 1-percent drop compared to the group's second estimate in September (388.42 Mx).

The Sao Paulo State Institute of Agricultural Economics (IEA) also released its September 2019 crop survey for the 2019 crop (BR MY 2019/20). The Sao Paulo state crop, including both commercial and non-commercial areas, is estimated at 334.8 MBx (13.66 mmt), an increase of five percent relative to the previous season (319.61 MBx or 13.04 mmt). Note that IEA takes into account the entire state of Sao Paulo and all varieties of oranges, while ATO estimates follow the Fundecitrus methodology, which includes the commercial area of the state plus the western part of Minas Gerais and the four major citrus varieties for juice processing.

Area, Tree Inventory, and Yields

The Brazilian agricultural yield for the MY 2019/20 crop is forecast at 1.64 boxes/tree, down 22 percent compared to the current crop (2.10 boxes/tree), assuming normal weather conditions as of mid-December 2019, given that the production potential was vastly reduced by dry and warm weather during September-November.

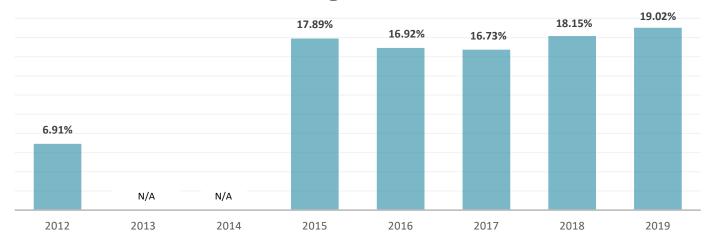
Total Brazilian tree inventory for MY 2019/20 is projected stable at 251.3 million trees, as well as area planted to oranges, which is projected at 595,800 hectares (ha). Sao Paulo is the only state that compiles data on trees planted and tree inventory. ATO/Sao Paulo estimates stable area and tree population for

other states based on uniform production figures provided by the Brazilian Institute of Geography and Statistics (IBGE).

Disease

According to the 2019 greening survey conducted by Fundecitrus, 19.02 percent of the trees in the commercial area of the state of Sao Paulo and the western part of Minas Gerais are affected by greening. This figure is slightly higher relative to the 2018 greening survey (18.15 percent) and shows that the spread of the disease has been relatively stable in recent years. The graph below shows the incidence of greening in the Sao Paulo and western Minas Gerais commercial area since 2012. No surveys were conducted in 2013 and 2014 due to lack of funding. Note that the infection level has remained stable over the past five years due to the adoption of good management practices in the orchards.

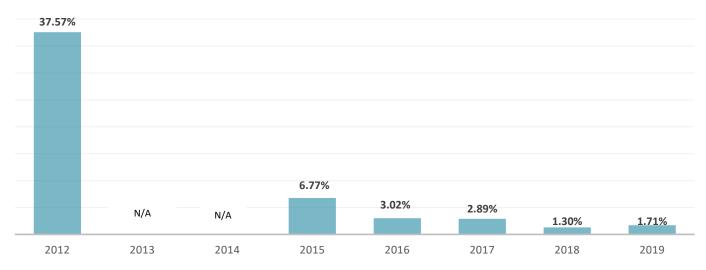
Incidence of Greening in Commercial Citrus



Source: Fundecitrus

The 2019 Fundecitrus citrus variegated chlorosis (CVC) disease survey reports that the level of infection has slightly increased, reaching 1.71 percent as opposed to 1.30 percent in the previous year. The infection level is considered stable mainly due to the adoption of protected nurseries for seedlings and the renewal of old infected citrus groves. In addition, the use of pesticides to control the insect that transmits greening also controls the spittlebug that transmits CVC. The graph below shows the incidence of CVC in the Sao Paulo and western Minas Gerais commercial area since 2012. No surveys were conducted in 2013 and 2014 due to lack of funding.

Incidence of CVC in Commercial Citrus



Source: Fundecitrus

Citrus canker infection in 2019 is estimated at 15.01 percent in the commercial area of Sao Paulo and Minas Gerais, an increase of 3.3 percent compared to 2018 (11.71 percent infected), according to the latest Fundecitrus survey. The formerly rigid control of eradicating the affected and neighboring tress was loosened up, adopting risk mitigation instead and explaining the increase in the rate of infection.

Producer Prices

The Orange Index price series is published by the University of Sao Paulo's Luiz de Queiroz College of Agriculture (ESALQ) for both the domestic fresh market and product delivered to orange juice processing plants in the state of Sao Paulo. Prices for the fresh market are for fruit on the tree.

Prices during 2019 remained relatively stable due to the higher availability of fruit for crushing. This is notably true for oranges delivered for the fresh market, which have been competing with the orange juice processing plants. According to CEPEA, no contract for fruit delivery in next year's crop has been negotiated yet.

Orange Prices paid by Sao Paulo industry - spot market (Pera, Natal, Valencia varieties,										
average prices in Brazilian reals, 40.8 kg box, fruits delivered to the processing plant)										
Month	2014	2015	2016	2017	2018	2019				
Jan	8.45	10.15	13.84	25.84	17.66	21.77				
Feb	9.09	10.20	13.82	21.98	16.70	21.19				
Mar	9.81	10.24	14.01	21.39	16.24	21.58				
Apr		11.00	14.72	17.60	16.33	20.61				
May		10.83	17.23	16.52	17.27	18.21				
Jun		9.81	18.79	16.11	19.28	19.13				
Jul	10.00	9.83	19.64	18.55	20.55	19.78				
Aug	9.72	11.32	19.99	19.30	22.00	20.01				
Sep	10.14	12.17	20.28	19.13	22.48	19.67				
Oct	10.19	13.07	22.10	19.15	22.29	20.05				
Nov	10.11	13.89	25.35	18.96	22.51	20.27				
Dec	10.21	14.06	25.90	18.64	22.15					
Source: CEPEA/ESALQ										

Orange Pric	ces received by	Producers in	the Domestic	c Fresh Marke	et (Pera Varie	ty, average			
prices in Brazilian reals, 40.8 kg box, fruits on the tree)									
Month	2014	2015	2016	2017	2018	2019			
Jan	18.98	15.74	18.39	37.53	20.00	30.42			
Feb	21.65	17.47	20.14	43.91	22.51	40.66			
Mar	22.06	17.22	22.17	41.86	29.02	42.23			
Apr	17.92	16.59	20.63	30.41	29.83	31.80			
May	12.59	14.85	21.22	21.15	26.33	21.17			
Jun	10.29	12.78	20.36	17.14	25.66	18.24			
Jul	9.62	11.53	19.53	16.15	26.80	18.06			
Aug	9.98	11.71	21.60	16.40	29.08	18.26			
Sep	10.65	13.18	26.88	17.34	31.39	19.51			
Oct	11.91	14.65	32.14	19.27	32.83	22.99			
Nov	13.18	16.38	34.66	19.97	30.24	28.04			
Dec	14.15	17.49	32.77	19.94	27.16				
Source: CEPEA	A/FSALO	•	1	1	•				

Exchange Rate

The table below shows the official exchange rate as released by the Brazilian Central Bank from 2013 to 2019.

Exchange Rate (R\$/US\$1.00 - official rate, last day of period)										
Month	2013	2014	2015	2016	2017	2018	2019			
January	1.99	2.43	2.66	4.04	3.13	3.16	3.65			
February	1.98	2.33	2.88	3.98	3.10	3.24	3.74			
March	2.01	2.26	3.21	3.56	3.17	3.32	3.90			
April	2.00	2.24	2.98	3.45	3.20	3.48	3.94			
May	2.13	2.24	3.18	3.60	3.26	3.74	3.94			
June	2.22	2.20	3.10	3.21	3.30	3.86	3.83			
July	2.29	2.27	3.39	3.24	3.13	3.75	3.76			
August	2.37	2.24	3.65	3.24	3.15	4.14	4.14			
September	2.23	2.45	3.98	3.25	3.17	4.00	4.16			
October	2.20	2.44	3.86	3.18	3.27	3.72	4.00			
November	2.32	2.56	3.85	3.40	3.26	3.86	4.22			
December	2.34	2.66	3.90	3.47	3.31	3.87	4.14			
Source: Brazilian Cen	tral Bank (B	ACEN) - Las	t day of mo	nth. 1/ Dece	mber 2019	refers to De	cember 10			

Consumption

ATO/Sao Paulo projects total Brazilian orange consumption for MY 2019/20 at 116 MBx (4.74 mmt), down 10 MBx compared to the current crop due to expected lower availability of fruit. These figures include actual domestic consumption plus losses from natural drop, harvesting, transportation, and packing. Fruit delivered to processors for "not from concentrate" (NFC) orange juice production for the domestic market is also included in these figures.

Domestic consumption estimates are calculated as the difference between production estimates and the volume of oranges delivered to processors for FCOJ and NFC produced for export.

Trade

Total fresh orange exports for MY 2019/20 are forecast at 0.5 MBx (20,400 mt), whereas the fresh orange export estimate for MY 2018/19 has been reduced to 0.1 MBx (4,100 mt), according to updated information from the Brazilian Secretariat of Foreign Trade (Secex). The majority of exports occur during the harvest of the commercial crop (June-December). European Union countries like Portugal, France, the United Kingdom, and Spain are usually the major export markets for Brazilian fresh oranges. However, virtually no exports were shipped to these destinations during the current season.

The table below shows fresh orange exports (HTS 0805.10.00) by destination, according to the Trade Data Monitor (TDM), based on data from Secex for MY 2015/16, 2016/17, and 2017/18 (July-June), as well as for MY 2017/18 and 2018/19 (July-November).

Brazilian Fresh	Brazilian Fresh Orange Exports (MT and US\$ 1,000 FOB)									
	Jul 2016 - J	un 2017	Jul 2017 -	Jun 2018	Jul 2018 - 3	Jul 2018 - Jun 2019				
Country	Quantity	Value	Quantity	Value	Quantity	Value				
Portugal	8,275	3,406	8,501	4,109	7,535	3,601				
Spain	4,257	2,176	3,146	1,532	3,886	1,974				
France	3,175	1,455	5,189	2,916	3,317	1,898				
UK	5,184	1,929	4,987	2,145	2,323	1,156				
Ukraine	465	238	1,093	561	1,107	567				
Netherlands	131	58	2,089	876	652	283				
Russia	736	396	1	-	313	183				
Sweden	535	137	1,065	357	288	108				
Malta	124	46	176	82	169	101				
Denmark	248	90	248	109	150	67				
Others	2,983	1,420	8,749	2,164	339	305				
Total	26,112	11,352	35,243	14,852	20,084	10,242				

Source: Trade Data Monitor (TDM) based on the Brazilian Secretariat of Foreign Trade (SECEX) HTS 0805.10.00

Note: Numbers may not add due to rounding

Brazilian Fresh Orange Exports (MT and US\$ 1,000 FOB)									
	Jul 2018 - N	ov 2018	Jul 2019 -	Jul 2019 - Nov 2019					
Country	Quantity	Value	Quantity	Value					
Ukraine	899	463	1,762	862					
Netherlands	338	175	378	188					
United Arab Emirates	-	-	51	20					
Marshall Islands	4	4	20	16					
Liberia	5	4	18	13					
Hong Kong	3	3	17	13					
Panama	4	4	16	13					
Malta	158	91	10	7					
Singapore	2	2	9	7					
Greece	4	3	6	5					
Others	17,756	9,012	37	51					
Total	19,177	9,759	2,330	1,196					

Source: Trade Data Monitor (TDM) based on the Brazilian Secretariat of Foreign Trade (SECEX) HTS 0805.10.00

Production, Supply, and Distribution Statistics

Oranges, Fresh	2017/20	2017/2018		19	2019/2020			
Market Begin Year Brazil	Jul 2018		Jul 2019	Jul 2019				
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post		
Area Planted	601500	601500	595800	595800	0	595800		
Area Harvested	571000	571000	553500	553500	0	553500		
Bearing Trees	227300	227300	226000	226000	0	226000		
Non-Bearing Trees	23100	23100	25300	25300	0	25300		
Total No. Of Trees	250400	250400	251300	251300	0	251300		
Production	15953	15953	20155	19380	0	15100		
Imports	24	24	20	20	0	20		
Total Supply	15977	15977	20175	19400	0	15120		
Exports	20	20	41	4	0	20		
Fresh Dom. Consumption	4982	4982	5365	5157	0	4737		
For Processing	10975	10975	14769	14239	0	10363		
Total Distribution	15977	15977	20175	19400	0	15120		
HECTARES) ,(1000 TREES) ,(1000 MT)								

ORANGE JUICE

Production

PS&D Tables

The following tables provide revised data for Sao Paulo and total Brazilian orange juice production, supply, and distribution (PS&D) for Brazilian (BR) marketing years (MY, July-June) 2018/19 and 2019/20, and the initial forecast for MY 2020/21, which are equivalent to U.S. MY 2017/18, 2018/19, and 2019/2020, respectively.

The tables include NFC production for exports converted to Frozen Concentrated Orange Juice (FCOJ), 65 Brix equivalent, using the following conversion factor: 1 metric ton of FCOJ 65 Brix equals 5.4 to 5.6 metric tons of NFC 11.6 Brix.

Brazil: FCOJ PS&D (Jul-Jun, Million 40.8 kg boxes, TMT, 65 degrees brix)									
Item/U.S. Marketing Year	US 17/18	US 18/19	US 19/20						
Item/ Brazilian Marketing Year	2018/19	2019/20	2020/21						
Delivered to Processors	269	349	254						
Sao Paulo (FCOJ + NFC exports)	245	325	230						
Others	24	24	24						
Beginning Stocks	185	160	167						
Total Production	1004	1327	992						
Sao Paulo FCOJ	650	955	620						
Sao Paulo NFC (FCOJ equiv)	274	292	292						
Others	80	80	80						
Total Supply	1189	1487	1159						
Exports	989	1280	935						
Sao Paulo FCOJ	671	950	600						
Sao Paulo NFC (FCOJ equiv)	270	275	280						
Others FCOJ	48	55	55						
Domestic Consumption	40	40	42						
Ending Stocks	160	167	182						
Total Distribution	1189	1487	1159						

^{*} Note: There is a one-year lag between the BR MY and the U.S. MY. For example, BR MY 2020/2021 is equivalent to U.S. MY 2019/2020. As such and to ensure data continuity, the current Brazilian MY 2020/21 will be referred to as U.S. MY 2019/20 throughout this report.

General

ATO/Sao Paulo projects total Brazilian FCOJ 65 Brix equivalent production for MY 2019/20 at 992,000 metric tons (mt), a reduction of 335,000 mt relative to orange juice production for MY 2018/19, due to lower availability of fruit for processing. The Sao Paulo industry is expected to process 230 MBx of oranges for orange juice production (155 MBx for FCOJ and 75 MBx for NFC production), accounting for 912,000mt of juice (620,000 mt and 292,000 metric tons of FCOJ and NFC, respectively). Other producing states should deliver 24 MBx, accounting for 80,000 mt of juice.

The total Brazilian FCOJ 65 Brix equivalent production estimate for MY 2018/19 has been revised downward to 1.327 mmt, a decrease of 70,000 mt compared to the previous estimate. The drop is related to a lower expected volume of fruit for processing (349 MBx as opposed to 362 MBx) and worse orange juice yields than previously expected (254.9 as opposed to 269.7 boxes per 1 metric ton of FCOJ).

Orange juice figures include NFC production for exports converted to FCOJ 65 Brix equivalent. There is no official estimate for NFC supply and demand in Brazil.

Consumption

Post forecasts domestic FCOJ consumption for MY 2019/20 slightly up at 42,000 mt, 65 Brix, following the projected growth of the Brazilian economy. The Brazilian Association of Citrus Exporters (CitrusBR) estimates domestic FCOJ consumption at 35,000 mt, 66 Brix.

Trade

ATO/Sao Paulo forecasts total Brazilian FCOJ 65 Brix equivalent exports for MY 2019/20 at 935,000 mt, a decrease of 345,000 mt relative to MY 2018/19 (1.28 mmt) due to lower expected availability of oranges for crushing in the upcoming season. The Sso Paulo industry should contribute 880,000 mt, 65 Brix equivalent.

ATO/Sao Paulo estimates total exports for MY 2018/19 at 1.28 mmt, a significant increase of 29 percent compared to the previous season, due to the higher volume of fruit for processing. FCOJ-equivalent exports to the United States were 53,488 mt, 66 Brix, during July-October 2019, a decrease of five percent compared to the same period in 2018 (56,087 mt). Indeed, total exports to the United States during MY2018/19 are expected to drop due to the expected recovery of citrus production in Florida and the beginning of the crushing season. On the other hand, exports to EU countries, which represent roughly 70 percent of total Brazilian shipments, increased 31 percent during the July-October 2019 period (277,709 mt, FCOJ equivalent 66 Brix) compared to the same period in 2018 (212,785 mt, FCOJ equivalent 66 Brix). The good export performance is largely linked to the replenishing of European inventories.

The tables below show fresh orange juice exports (HTS 2009.11.00, 2009.12.00, and 2009.19.00) by country of destination, according to the Trade Data Monitor (TDM), based on data from the Brazilian Secretariat of Foreign Trade (SECEX) for MY 2015/16, 2016/17, and 2017/18 (July-June), as well as for MY 2017/18 and 2018/19 (July-October).

The "others" category includes both FCOJ and NFC exports. Post considers the average monthly price by country of destination for the "others" category as a criterion to distinguish between FCOJ and NFC exports.

Frozen / Unfermented Orange Juice Exports (MT and US\$ 1,000 FOB)									
	Jul 2016 - Jun 2017		Jul 2017	- Jun 2018	Jul 2018 - 3	lun 2019			
Country	Quantity	Value	Quantity	Value	Quantity	Value			
Belgium	110,570	184,782	132,577	225,720	107,943	202,001			
Netherlands	70,401	122,066	94,671	169,681	54,383	104,463			
Japan	44,319	75,717	58,609	114,108	38,046	74,799			
China	30,513	56,433	39,979	81,083	33,346	65,471			
USA	82,103	157,539	169,153	286,410	20,973	40,768			
Australia	14,560	25,305	14,790	28,970	11,299	22,885			
Israel	9,253	18,361	12,741	22,878	10,557	19,874			
Chile	6,160	12,723	5,544	12,312	6,015	12,427			
Spain	2,237	4,090	6,512	12,490	3,252	6,157			
N. Zealand	3,211	5,736	3,452	6,481	2,717	5,761			
Others	46,692	86,769	43,394	85,196	32,142	65,558			
Total	420,017	749,521	581,423	1,045,330	320,671	620,164			

Source: Trade Data Monitor (TDM) based on the Brazilian Secretariat of Foreign Trade (SECEX) HTS 2009.11.00

Note: Numbers may not add due to rounding

Frozen / Unfermented Orange Juice Exports (MT and US\$ 1,000 FOB)								
	Jul 2018 - N	lov 2018	Jul 2019 -	Nov 2019				
Country	Quantity	Value	Quantity	Value				
Belgium	27,788	52,762	77,286	139,468				
Japan	9,101	17,518	34,871	63,256				
Netherlands	30,558	60,096	33,804	48,270				
China	11,444	23,080	22,673	33,035				
United States	12,450	24,340	6,254	10,847				
Australia	2,726	5,611	5,657	10,926				
Israel	5,027	9,258	2,679	3,649				
South Korea	-	-	2,189	4,027				
Chile	2,497	5,325	2,102	3,565				
Italy	683	1,333	1,858	2,569				
Others	17,749	36,474	14,475	25,730				
Total	120,019	235,798	203,850	345,341				

Source: Trade Data Monitor (TDM) based on the Brazilian Secretariat of Foreign Trade (SECEX) HTS 2009.11.00

Brazilian Orange	Brazilian Orange Juice Exports, Not Frozen and Brix Under 20 (MT and US\$ 1,000 FOB)									
	Jul 2016 - Jun 2017 Jul 2017 - Jun 2018			Jul 2018	- Jun 2019					
Country	Quantity	Value	Quantity	Value	Quantity	Value				
United States	397,709	131,370	608,294	212,459	591,747	190,656				
Belgium	593,570	209,842	566,197	186,742	525,064	178,621				
Netherlands	325,041	102,368	327,726	113,974	365,919	116,831				
Chile	379	358	618	610	1,034	1,027				
Libya	-	-	-	-	311	183				
Japan	5	6	32	41	157	217				
Germany	-	-	-	0	50	44				
Philippines	-	-	7	9	41	51				
Singapore	-	-	23	26	20	25				
Angola	-	-	-	-	18	18				
Others	1,040	349	2,112	849	62	82				
Total	1,317,745	444,292	1,505,009	514,710	1,484,426	487,754				

Source: Trade Data Monitor (TDM) based on the Brazilian Secretariat of Foreign Trade (SECEX) HTS 2009.12.00

Note: Numbers may not add due to rounding

Brazilian Orange Juice Exports, Not Frozen and Brix Under 20 (MT and US\$ 1,000 FOB)								
	Jul 2	018 - Nov 2018	Jul 2019 - N	ov 2019				
Country	Quantity	Value	Quantity	Value				
Belgium	153,971	53,250	242,464	93,194				
United States	211,560	73,274	200,848	68,106				
Netherlands	166,125	53,991	175,366	57,191				
Chile	529	527	327	335				
Philippines	20	25	35	42				
Ireland	-	-	25	8				
Singapore	12	15	18	23				
Angola	7	7	17	16				
Qatar	6	8	8	9				
Paraguay	6	7	7	9				
Others	139	167	16	27				
Total	532,378	181,271	619,132	218,961				

Source: Trade Data Monitor (TDM) based on the Brazilian Secretariat of Foreign Trade (SECEX) HTS 2009.12.00

Brazilian Orange Juice Exports, Others (MT and US\$ 1,000 FOB)									
	Jul 2016 - Jun 2017		Jul 2017 -	Jun 2018	Jul 2018 - Jun 2019				
Country	Quantity	Value	Quantity	Value	Quantity	Value			
Netherlands	114,269	196,441	157,472	293,954	162,111	277,587			
Belgium	137,162	270,454	156,493	289,929	138,171	278,282			
USA	19,429	30,863	35,771	62,878	67,826	109,539			
Japan	-	-	-	0	9,843	18,456			
UK	9,588	15,576	4,412	8,230	3,877	7,261			
Switzerland	7,440	13,839	5,827	11,642	2,854	5,215			
Ireland	468	594	494	610	520	732			
Paraguay	614	391	89	34	374	340			
Kuwait	124	233	298	729	248	580			
Lebanon	27	22	-	-	99	216			
Others	2,197	4,270	1,363	2,605	359	605			
Total	291,318	532,682	362,220	670,613	386,284	698,813			

Source: Trade Data Monitor (TDM) based on the Brazilian Secretariat of Foreign Trade (SECEX) HTS 2009.19.00

Note: Numbers may not add due to rounding

Brazilian Orange Juice Exports, Others (MT and US\$ 1,000 FOB)							
Country	Jul 2018 - I	Nov 2018	Jul 2019 - Nov 2019				
	Quantity	Value	Quantity	Value			
Netherlands	71,350	131,281	90,272	133,857			
Belgium	50,500	101,825	84,310	159,053			
USA	17,964	31,068	49,628	70,688			
UK	3,873	7,259	7,956	11,934			
Turkey	-	0	357	509			
Japan	9,843	18,455	215	391			
Ireland	260	355	208	271			
Kuwait	75	177	149	346			
Greece	48	88	143	254			
Russia	-	-	135	249			
Others	3,071	5,499	379	541			
Total	156,987	296,007	233,751	378,092			

Source: Trade Data Monitor (TDM) based on the Brazilian Secretariat of Foreign Trade (SECEX) HTS 2009.19.00

Stocks

Ending stocks for MY 2019/20 are forecast at 182,000 mt, 65 Brix, relatively stable compared to MY 2017/18 and 2018/19 carryover stocks (160,000 and 167,000 mt, respectively). Stock figures include only stocks in the storage tanks of orange juice facilities (processing plants, port terminals, etc.) in Brazil. They do not include stocks owned by Brazilian companies abroad, e.g., in transit and port terminals in the United States, Europe, and Japan.

According to the Brazilian Association of Citrus Exporters (CitrusBR), global Brazilian orange juice inventories were 253,181 mt (66 Brix) on June 30, 2019, down 26 percent from stocks on June 30, 2018 (342,967 mt, 66 Brix). CitrusBR global inventories include orange juice in storage tanks at processing plants and port terminals in Brazil, as well as stocks abroad (vessels and port facilities worldwide).

Production, Supply, and Distribution Statistics

This table includes NFC production for exports converted to FCOJ 65 Brix equivalent using the following conversion factor: 1 metric ton of FCOJ 65 Brix equals 5.4 - 5.6 metric tons of NFC 11.6 Brix.

Orange Juice	2017/20	2017/2018		2018/2019		2019/2020	
Market Begin Year	Jul 2018		Jul 2019		Jul 2020		
Brazil	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post	
Deliv. To Processors	10975200	10975200	14769600	14239200	0	10363200	
Beginning Stocks	185000	185000	100000	160000	0	167000	
Production	1004000	1004000	1397000	1327000	0	992000	
Imports	0	0	0	0	0	0	
Total Supply	1189000	1189000	1497000	1487000	0	1159000	
Exports	1049000	989000	1217000	1280000	0	935000	
Domestic Consumption	40000	40000	40000	40000	0	42000	
Ending Stocks	100000	160000	240000	167000	0	182000	
Total Distribution	1189000	1189000	1497000	1487000	0	1159000	
(MT)							

Attachments:

No Attachments