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Report Highlights:

Brazil's Marketing Year (MY) 2019/20 sugarcane crush has been revised upward to 635 million metric tons (mmt) due to favorable weather conditions in the Center-south and the Northeastern growing regions. Continued low sugar world prices and the steady large demand for ethanol in the domestic market will likely lead to less sugarcane diverted to sugar production (35 percent of the total sugarcane output as opposed to 35.9 percent during the previous crop). Total exports for MY 2019/20 are estimated at 18.62 mmt, raw value, reaching the lowest level in the past twelve years. In July, the Brazilian government asked the World Trade Organization to establish a panel aimed at resolving its dispute over Indian sugar subsidies which have been hurting sugar exports to that country.

Production

Sugarcane Production, Area and Yield

The Agricultural Trade Office (ATO/Sao Paulo) estimates Brazil's marketing year (MY April-March) 2019/20 sugarcane crush at 635 million metric tons (mmt), an increase of eight mmt compared to the previous estimate (627 mmt). The Center-south region is expected to harvest 585 mmt of sugarcane, up 12 mmt relative to the previous crop (573 mmt). In spite of the dry weather spell in December and January, steady rainfall during February and March has offset industry expectations for a drop in the current harvest season. Weather conditions have been favorable and the freeze that occurred in some growing states in July has not significantly affected sugarcane stocks. North and Northeastern production for MY 2019/20 is projected at 50 mmt, an increase of six percent vis-à-vis the previous season due to excellent rainfall volumes during the first months of the year.

Total ATO/Sao Paulo estimates for MY 2019/20 sugarcane planted and harvested area are unchanged at 9.9 and 9.33 million hectares, respectively (see PS&D tables). The table below shows the sugarcane harvested area for Brazil and the state of Sao Paulo, according to the Ministry of Agriculture, Livestock and Supply's (MAPA) National Supply Company (CONAB), and the Agricultural Economics Institute (IEA) of the State of São Paulo Secretariat of Agriculture.

Area Harvested to Sugarcane (1,000 ha).							
	2013	2014	2015	2016	2017	2018	2019 1/
Brazil	8,810.8	9,004.5	8,654.8	9,049.2	8,729.5	8,589.2	8,384.4
Sao Paulo	5,501.9	5,539.7	5,605.7	5,569.2	5,601.2	5,644.9	5,607.1

Sources: CONAB, IEA. - 1/Estimate

Total ATO/Sao Paulo estimates MY 2019/20 agricultural yield at 68 metric tons (mt)/hectare (ha), an increase of four percent relative to the previous crop (65.6 mt/ha), as a consequence of favorable weather condition and good crop management. The industrial yield estimated at 135.3 kg of total reducing sugars (TRS)/mt of sugarcane, slightly down vis-à-vis MY 2018/19. The following table shows historical Brazilian yields measured in TRS per metric ton of sugarcane.

Sugarcane Industrial Yields (kg TRS/metric ton)					
	MY 15/16	MY 16/17	MY 17/18	MY 18/19	MY 18/19 1/
TRS/ton	130.17	133.14	136.45	137.52	135.30

Source: USDA/FAS/ATO/Sao Paulo 1/Estimate

According to the Brazilian Sugarcane Industry Association (UNICA), 398.3 mmt of sugarcane were crushed in the Center-south region from March through August, an increase of one percent compared to the same period during MY 2018/19, thus following a similar pace relative to the previous harvest season. The tables below show monthly sugarcane crush data for the state of Sao Paulo and the Center-south region between the 2016/17 and 2019/20

crops, as reported by UNICA. The state of Sao Paulo represents approximately 60 percent of the production in the Center-south region.

Sugarcane Crushed in the State of Sao Paulo (1,000 metric tons)				
Month	16/17	17/18	18/19	19/20
April	43,811	25,458	36,990	25,028
May	43,889	42,330	46,306	50,051
June	41,351	53,295	53,019	52,182
July	58,181	58,936	54,203	52,303
August	50,536	49,585	44,695	53,096
September	48,160	51,954	38,841	
October	39,456	37,068	27,946	
November	26,083	22,743	20,397	
December	6,848	8,282	6,855	
January	697	26	173	
February	555	188	65	
March	6,421	7,277	3,848	
Cumulative	365,990	357,142	333,338	232,660
Source: Brazilian Sugarcane Industry Association (UNICA)				

Sugarcane Crushed in Center-southern Brazil (1,000 metric tons)				
Month	16 /17	17 /18	18/19	19/20
April	69,171	41,945	60,170	45,477
May	72,199	70,264	75,418	83,008
June	74,221	87,222	88,060	88,737
July	96,514	98,907	92,880	90,547
August	83,731	84,512	77,214	90,517
September	80,409	85,933	66,601	0
October	64,004	62,664	50,607	0
November	41,453	38,721	36,103	0
December	10,349	13,073	15,459	0
January	1,771	587	1,120	0
February	2,071	1,308	823	0
March	11,243	11,195	8,714	0
Cumulative	607,137	596,330	573,169	398,286
Source: Brazilian Sugarcane Industry Association (UNICA)				

Sugar

Total sucrose (total reducing sugar, TRS) content destined for sugar and ethanol is revised down towards sugar production, based on updated crushing information and trade estimates. ATO/Sao Paulo estimates the sugar: ethanol breakdown for MY 2019/20 at 35 and 65 percent, respectively, compared to 35.9:64.1 percent for MY 2018/19.

The projected increase in the deficit in the world sugar market to roughly six mmt for 2019/20, did not send a strong enough price signal to divert more sugarcane towards sugar production. Instead, sugar prices have steadily dropped in the last few years. Sugar contract # 11 prices at the International Exchange (ICE) in New York dropped approximately 33 percent from mid-September 2017 (US\$ 16.11 cents/lb) to mid-September 2019 (US\$ 10.81 cents/lb), thus affecting domestic prices.

In the contrary, the demand in Brazil for ethanol (mainly hydrated) has steadily increased (see [BR19029](#) for latest Biofuels Report) due to high domestic gasoline prices. Therefore, Post revised its sugar production estimate for MY 2019/20 to 29.35 mmt, raw value, down eight percent compared to the previous estimate.

According to UNICA, cumulative sugar production in the Center-south until August 2019 is 17.97, a decrease of 5 percent compared to production during the same period in 2018. The tables below show monthly sugar production for the state of Sao Paulo and the Center-south region between 2016/17 and 2019/20 crops, as reported by UNICA.

Sugar Production in the State of Sao Paulo (Metric tons, tel quel)				
Month	16/17	17/18	18/19	19/20
April	2,300,450	1,288,587	1,587,271	893,745
May	2,664,338	2,661,791	2,335,954	2,451,823
June	2,567,001	3,713,219	2,999,529	2,822,735
July	4,050,934	4,424,127	3,443,977	3,025,469
August	3,780,409	3,837,644	2,778,892	3,214,913
September	3,597,998	4,117,046	2,341,665	
October	2,948,163	2,654,635	1,373,240	
November	1,701,824	1,334,388	959,908	
December	358,447	399,326	264,631	
January	23,158	2	2,185	
February	12,987	3,328	680	
March	242,435	157,300	84,132	
Cumulative	24,248,144	24,591,393	18,172,064	12,408,685
Source: Brazilian Sugarcane Industry Association (UNICA)				

Sugar Production in Center-southern Brazil (Metric tons, tel quel)				
Month	16/17	17/18	18/19	19/20
April	3,251,370	1,839,645	2,250,044	1,379,757
May	3,758,251	3,874,688	3,253,079	3,466,437
June	4,005,985	5,373,876	4,272,568	4,072,412
July	5,958,645	6,538,817	5,017,555	4,412,605
August	5,527,064	5,715,100	4,093,862	4,639,435
September	5,381,011	5,996,254	3,446,968	
October	4,317,215	3,881,055	2,082,798	
November	2,503,409	1,982,544	1,419,052	
December	506,695	627,383	505,058	
January	46,854	6,623	18,281	
February	28,310	9,641	2,876	
March	342,710	213,881	147,911	
Cumulative	35,627,519	36,059,507	26,510,052	17,970,646

Source: Brazilian Sugarcane Industry Association (UNICA)

According to MAPA, cumulative production for the 2019/20 crop through September 1, 2019 was reported at 18.12 mmt of sugar and 21.16 billion liters of ethanol (6.32 billion liters of anhydrous and 14.83 billion liters of hydrous ethanol). The table below shows updated estimates for sugarcane, sugar and ethanol production by state for 2019/20, as reported by MAPA.

Cane, Sugar & Ethanol Production: 2019/20 Crop (MT and 000 Liters)					
State/Region	Cane	Sugar	Ethanol		
			Anhydrous	Hydrous	Total
Espirito Santo	1,686,163	69,291	61,342	9,504	70,846
Goias	49,283,998	1,154,262	456,910	2,860,281	3,317,191
Minas Gerais	46,190,937	2,113,039	713,193	1,582,488	2,295,681
Mato Grosso Sul	32,512,242	583,152	417,187	1,768,201	2,185,388
Mato Grosso	11,602,463	250,490	383,851	728,218	1,112,069
Parana	24,431,333	1,410,906	374,857	726,887	1,101,744
Rio de Janeiro	637,409	3,955	0	40,720	40,720
Rio Grande Sul	14,214	0	0	789	789
Sao Paulo	233,506,073	12,409,170	3,728,346	6,878,769	10,607,115
Center South	399,864,832	17,994,265	6,135,686	14,595,857	20,731,543
Acre	0	0	0	0	0
Amazonas	71,506	3,158	0	1,784	1,784
Ceara	0	0	0	0	0
Maranhao	1,359,371	11,146	76,703	16,049	92,752
Para	547,086	22,918	18,761	5,867	24,628
Piaui	452,661	28,013	4,171	12,790	16,961
Rondonia	47,497	0	0	2,590	2,590
Tocantins	1,417,428	0	45,920	51,974	97,894
North	3,895,549	65,235	145,555	91,054	236,609

Alagoas	293,872	16,471	201	6,933	7,134
Bahia	1,869,852	19,566	27,319	100,402	127,721
Paraiba	866,161	7,447	20,208	33,062	53,270
Pernambuco	293,159	20,429	276	2,507	2,783
Rio Grande Norte	0	0	0	0	0
Sergipe	0	0	0	0	0
Northeast	3,323,044	63,913	48,004	142,904	190,908
TOTAL	407,083,425	18,123,413	6,329,245	14,829,815	21,159,060

Source: Ministry of Agriculture, Livestock and Supply-Sugar, Alcohol Dept, 09/01/2019

Sugarcane and Sugar Prices in the Domestic Market

Sugarcane prices received by third party suppliers for major producing states are based on a formula that considers prices for sugar and ethanol in both the domestic and international markets. The State of Sao Paulo Sugarcane, Sugar and Ethanol Growers Council (CONSECANA) was the first to develop this formula for the state of Sao Paulo, the major producing state, which accounts for roughly 60 percent of the Center-south regional production. The cumulative CONSECANA price (March through July 2019) for the state of Sao Paulo for the 2019/20 crop was R\$0.6132 per kg of TRS or approximately R\$81.57 per ton of sugarcane. Note that CONSECANA's prices are based on both sugar and ethanol prices in domestic and international markets.

The table below shows the Crystal Sugar Index released by the University of Sao Paulo's College of Agriculture "Luiz de Queiroz" (ESALQ). The index tracks crystal sugar prices received by producers in the domestic spot market. Sugar prices have sharply decreased with the beginning of the new crop in April/May 2019.

Crystal Sugar Prices - Domestic Market (Real, 50kg/bag, including tax)					
Period	2015	2016	2017	2018	2019
January	51.05	83.75	88.02	60.88	68.83
February	50.11	81.25	83.22	53.23	68.49
March	50.97	77.46	77.48	51.32	67.93
April	51.57	76.00	74.28	54.89	68.45
May	51.20	75.68	76.96	54.27	69.09
June	49.03	83.94	72.25	57.80	62.55
July	47.85	86.65	61.18	55.11	59.70
August	46.90	85.89	54.42	51.49	60.06
September 1/	51.06	87.83	52.41	60.68	60.64
October	64.98	97.93	54.64	64.36	--
November	76.44	98.06	64.4	67.73	--
December	80.57	92.06	68.54	68.57	--

Source: USP/ESALQ/CEPEA. 1/ September 2019 refers to September 10

The September 11th price equivalence shows that sugar contract #11 at the Intercontinental Exchange (ICE) in New York was negotiated at 10.81 U.S. cents/lb, whereas very high polarity (VHP) sugar exported FOB from the Port of Santos and sugar sold on the domestic market were traded at approximately 11.04 and 12.64 U.S. cents/lb, respectively. The ethanol price equivalence on the domestic market was very competitive, ranging between 13.21 and 13.81 cents/lb. These prices further highlight that the price of sugar for export is not competitive with the price received for ethanol in Brazil.

Consumption

There is no official source for domestic consumption of sugar in Brazil. ATO/Sao Paulo estimates sugar consumption in MY 2019/20 remains unchanged from previous estimate at 10.65 mmt, raw value, and slightly up from MY 2018/19 (10.6 mmt, raw value), given the slow pace of recovery of the Brazilian economy.

Trade

Sugar Exports

ATO/Sao Paulo estimates Brazil's sugar exports for MY 2019/20 at 18.62 mmt, raw value, a decrease of five percent relative to MY 2018/19 (19.6 mmt), due to the continued depressed sugar prices in the world market. This figure represents the lowest export volume in the past twelve years given that exports have not been competitive compared to sugar domestic consumption and ethanol production for both domestic consumption and exports. Raw sugar exports should contribute 14.89 mmt of total exports. Refined exports should account for 3.72 mmt, raw value.

The following tables show Brazilian sugar exports by destination for MY 2016/2017, 2017/18 and 2018/19 (April-March) as reported by the Trade Data Monitor (TDM) Algeria, Bangladesh, India, Iraq, and Saudi Arabia were the major export destinations for Brazilian sugar during MY 2018/19.

Brazilian Sugar Exports (NCMs 1701.11, 1701.13 & 1701.14, MT, tel quel, US\$ 000 FOB)						
	MY 2016/17 1/		MY 2017/18 1/		MY 2018/19 1/	
Country	Quantity	Value	Quantity	Value	Quantity	Value
Algeria	1,973,396	755,725	2,202,397	814,094	2,230,100	632,638
Bangladesh	1,960,436	733,585	2,615,123	963,895	2,018,268	561,126
India	2,408,913	940,374	2,247,133	828,174	1,650,084	462,301
Iraq	908,760	319,455	1,259,514	469,114	1,170,846	341,125
Nigeria	1,295,973	501,038	1,255,111	459,621	1,194,594	324,366
Saudi Arabia	1,005,855	393,115	1,075,281	397,568	1,051,621	296,010
U.A.E.	600,820	226,887	1,435,050	535,022	1,047,448	291,015
Morocco	1,049,074	422,287	1,053,095	376,012	928,283	257,266
China	2,138,855	780,636	109,846	39,432	887,062	243,331
Canada	800,618	283,777	978,164	382,067	806,164	242,192
Others	8,940,298	3,365,915	8,324,512	3,127,896	4,529,257	1,313,643
Total	23,082,998	8,722,794	22,555,226	8,392,895	17,513,727	4,965,013
Source: Trade Data Monitor (TDM) based on the Brazilian Foreign Trade Secretariat (SECEX)						
Note : Numbers may not add due to rounding 1/ April - March						

Brazilian Sugar Exports (NCM 1701.99.00, MT, tel quel, US\$ 000 FOB)						
	MY 2016/17 1/		MY 2017/18 1/		MY 2018/19 1/	
Country	Quantity	Value	Quantity	Value	Quantity	Value
U.S.A.	102,965	70,512	110,852	83,277	123,705	96,367
Angola	335,590	155,660	402,337	173,379	291,500	91,948
Benin	125,525	55,323	381,957	154,081	270,819	84,609
U.A.E.	783,453	316,934	1,097,735	409,663	162,125	58,694
Saudi Arabia	268,662	118,714	310,272	117,776	183,581	58,253
Yemen	448,868	193,393	414,991	168,209	135,947	46,863
Togo	147,198	68,488	247,893	99,857	128,559	39,111
Gambia	136,781	60,471	162,000	65,505	112,509	35,223
Ghana	146,568	66,106	240,645	98,411	109,149	34,682
Mauritania	167,804	74,538	172,403	74,153	79,884	30,512
Others	2,537,946	1,151,696	1,731,556	750,034	805,091	293,742
Total	5,201,360	2,331,834	5,272,641	2,194,346	2,402,869	870,003
Source: Trade Data Monitor (TDM) based on the Brazilian Foreign Trade Secretariat (SECEX)						
Note : Numbers may not add due to rounding 1/ April - March						

According to TDM, cumulative exports from April to August 2019 are 7.754 mmt, tel quel, a ten percent drop compared to the same period for MY 2018/19 (8.61 mmt, tel quel). Algeria, China, and Bangladesh are currently the major destinations for Brazil's MY 2019/20 sugar. Note that sugar exports to India have dropped roughly sixty percent.

Brazilian Sugar Exports (NCMs 1701.11, 1701.13 & 1701.14, MT, US\$ 000 FOB)				
Country	MY 2018/19 (Apr-Aug)		MY 2019/20 (Apr-Aug)	
	Quantity	Value	Quantity	Value
Algeria	957,663	278,505	1,080,113	318,823
China	198,159	53,928	895,796	250,091
Bangladesh	799,831	230,573	650,911	182,458
Saudi Arabia	443,488	127,585	598,852	180,448
Nigeria	383,412	107,679	570,677	159,234
Iraq	542,261	161,489	480,200	138,467
UAE	399,264	112,793	414,712	112,140
India	864,487	249,820	357,805	100,703
Egypt	379,788	110,288	347,658	96,880
Morocco	495,334	143,596	292,578	80,066
Others	1,963,072	596,714	1,232,561	369,791
Total	7,426,759	2,172,971	6,921,863	1,989,101

Source: Trade Data Monitor (TDM)

Brazilian Sugar Exports (NCM 1701.99.00, MT, US\$ 000 FOB)				
Country	MY 2018/19 (Apr-Aug)		MY 2018/19 (Apr-Aug)	
	Quantity	Value	Quantity	Value
United States	39,535	28,925	131,621	60,649
Angola	103,493	33,196	165,833	54,142
Benin	117,507	37,110	139,729	44,974
Yemen	31,771	14,544	82,172	26,159
Togo	51,641	16,486	56,496	18,092
Gambia	55,566	17,816	39,877	12,952
Guinea	27,783	8,804	28,843	9,372
Ghana	78,040	24,586	23,630	7,783
Senegal	4,128	1,277	20,975	7,470
Uruguay	29,749	9,142	18,141	5,475
Others	644,919	231,502	125,986	50,509
Total	1,184,132	423,387	833,303	297,577

Source: Trade Data Monitor (TDM)

According to a joint statement released by the MAPA and the Ministry of Foreign Relations in July, the Brazilian government asked the World Trade Organization (WTO) to establish a panel aimed at resolving its dispute over Indian sugar subsidies. The WTO's Dispute Settlement Body is expected to take up Brazil's request at its meeting scheduled for July 22. Australia and Guatemala also filed complaints against the Indian government. Brazil alleges that India has taken actions that distort global sugar markets: India doubled the minimum price for sugarcane

since the 2010/2011 crop year with Indian sugar exports rising in 2018/19 to five mmt from two mmt the prior year. In February, Brazil had requested that the WTO start consultations on the subject but the two sides failed to reach a resolution.

Meanwhile, India has just approved new incentives to encourage cash-strapped mills to export 6 million MMT of sugar in the 2019/20 crop year starting on October 1st. The export subsidies aim to reduce the Indian sugar surplus. The country is expected to start the new marketing year with carry-over stocks estimated at 14.2 mmt. The Brazilian sugar industry alleges that the additional Indian subsidies on sugar will hurt Brazilian sugar exporters and prolong the current cycle of low global sugar prices.

Stocks

Sugar ending stocks for MY 2019/20 are estimated at 300,000 mt, raw value, similar to carry over stocks for MY 2018/19 (220,000 mt). There is no official source for carry-over stocks of sugar in Brazil.

Exchange Rate

Exchange Rate (R\$/US\$1.00 - official rate, last day of period)							
Month	2013	2014	2015	2016	2017	2018	2019
January	1.99	2.43	2.66	4.04	3.13	3.16	3.65
February	1.98	2.33	2.88	3.98	3.10	3.24	3.74
March	2.01	2.26	3.21	3.56	3.17	3.32	3.90
April	2.00	2.24	2.98	3.45	3.20	3.48	3.94
May	2.13	2.24	3.18	3.60	3.26	3.74	3.94
June	2.22	2.20	3.10	3.21	3.30	3.86	3.83
July	2.29	2.27	3.39	3.24	3.13	3.75	3.76
August	2.37	2.24	3.65	3.24	3.15	4.14	4.13
September 1/	2.23	2.45	3.98	3.25	3.17	4.00	4.06
October	2.20	2.44	3.86	3.18	3.27	3.72	
November	2.32	2.56	3.85	3.40	3.26	3.86	
December	2.34	2.66	3.90	3.47	3.31	3.87	

Source: Brazilian Central Bank (BACEN) - Last day of month. 1/ refers to September 10

PS&D Tables

Sugar Cane for Centrifugal	2017/2018		2018/2019		2019/2020	
Market Begin Year	Apr 2017		Apr 2018		Apr 2019	
Brazil	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Area Planted	9,900	9,900	9,900	9,900	9,900	9,900
Area Harvested	9,450	9,450	9,450	9,450	9,330	9,330
Production	639,000	639,000	620,000	620,000	627,000	635,000
Total Supply	639,000	639,000	620,000	620,000	627,000	635,000
Utilization for Sugar	296,496	296,496	222,580	222,580	238,260	222,250
Utilization for Alcohol	342,504	342,504	397,420	397,420	388,740	412,750
Total Utilization	639,000	639,000	620,000	620,000	627,000	635,000

(1000 HA) ,(1000 MT)

Sugar, Centrifugal	2017/2018		2018/2019		2019/2020	
Market Begin Year	Apr 2017		Apr 2018		Apr 2019	
Brazil	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Beginning Stocks	850	850	920	920	220	220
Beet Sugar Production	0	0	0	0	0	0
Cane Sugar Production	38,870	38,870	29,500	29,500	32,000	29,350
Total Sugar Production	38,870	38,870	29,500	29,500	32,000	29,350
Raw Imports	0	0	0	0	0	0
Refined Imp.(Raw Val)	0	0	0	0	0	0
Total Imports	0	0	0	0	0	0
Total Supply	39,720	39,720	30,420	30,420	32,220	29,570
Raw Exports	22,560	22,560	15,680	15,680	16,680	14,896
Refined Exp.(Raw Val)	5,640	5,640	3,920	3,920	4,170	3,724
Total Exports	28,200	28,200	19,600	19,600	20,850	18,620
Human Dom. Consumption	10,600	10,600	10,600	10,600	10,650	10,650
Other Disappearance	0	0	0	0	0	0
Total Use	10,600	10,600	10,600	10,600	10,650	10,650
Ending Stocks	920	920	220	220	720	300
Total Distribution	39,720	39,720	30,420	30,420	32,220	29,570

(1000 MT)

Attachments:

No Attachments